



COMPANY PROFILE

US-China International Business Network TRADE MISSION TO CHINA-OCTOBER 12-22, 2009



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The information requested below is needed in order to review your potential participation in the upcoming trade mission. (Please type, print neatly and/or attach preprinted pages and fax to 832-626-9528 or email to jimwu@usachinabridge.com)

I. Company Information

A. Company's Name: _____
 Year Founded: _____
 2008 Estimated Sales: USD _____
 2008 Estimated Export Sales: USD _____
 Primary Export Markets: _____

 Company Website: _____

B. Do you already have representation in China?
 YES NO
 If no, would you like to have future representation or develop partnerships in China?

Important: If you answered yes to question I-B, please provide the full contact information on a separate sheet for each of your representatives and indicate if they are aware of your participation in this event.

II. Product Marketing Information

A. In the space provided give a detailed description of your company. Please include your company's main objective.

B. What are your company's market advantages?

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C. Why are you interested in this particular country?

D. What are your company's expectations and goals for this mission?

E. What are the most important qualifications an appropriate contact for your firm should have?

F. Please indicate the job titles of the personnel who have the most influence on the purchase of your products (e.g. engineers, scientists, purchasing agents, plant managers, etc).

G. Please provide any additional information, which will help us to market your products/ services abroad (e.g., U.S. distribution network structure, distribution channels in other international markets).
